## Message Text

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**ACTION STR-04** 

INFO OCT-01 IO-11 ISO-00 STRE-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 EB-07 FRB-03 H-02 INR-07

INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05

CIEP-01 SS-15 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02

OMB-01 AF-06 ARA-06 EA-07 EUR-12 NEA-10 OIC-02 /135 W ------ 055927

R 201647Z JAN 76 FM USDEL MTN GENEVA TO SECSTATE WASHDC 1045

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ACTION STR, H PASS CODEL

E.O. 11652: N/A

TAGS: MTN, ETRD, GATT, CA

SUBJECT: CANADIAN VIEWS ON TARIFF FORMULA

- 1. DURING BILATERAL DISCUSSIONS JAN 15, CANADIAN DELEGATE (GORE) OUTLINED CURRENT CANADIAN THINKING ON TARIFF FORMULA. ACCORDING TO GORE, THE CANADIANS FIND THE EC FORMULA X EQUALS Y TO HAVE THE MOST PROMISING POSSIBILITIES (OUTSIDE OF THE CANADIAN PROPOSED FORMULA), ALTHOUGH IT WOULD NEED TO BE MODIFIED SO THAT LOW TARIFFS (BELOW 5 PERCENT) COULD BE SIGNIFICANTLY REDUCED.
- 2. ON THE QUESTION OF THE IMPLICIT FLOOR IN THE EC FORMULATION, GORE SAID THAT IN HIS VIEW THE EC IS NOT WEDDED TO MAINTAINING A TARIFF FLOOR BUT IS SEEKING TO

AVOID ELIMINATION OF LOW DUTIES. THE CANADIANS BELIEVE LIMITED OFFICIAL USE

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THAT THE EC WOULD ACCEPT A FORMULA WHICH CALLS FOR

SUBSTANTIAL TARIFF CUTS IN THE LOW DUTY RANGES AS LONG AS DUTIES OF 1 OR 2 PERCENT REMAINED AFTER THE TARIFF REDUCTIONS. GORE ADDED THAT, ACCORDING TO ABBOTT OF THE EC DELEGATION, THE EC VIEWS THE Y EQUALS X FORMULATION AS A GENERAL APPROACH AND IS FLEXIBLE AS TO HOW THE FORMULA IS FINALLY APPLIED.

- 3. IN ADDITION TO REPEATING CANADIAN OPPOSITION TO A TARIFF FLOOR, GORE STATED THAT THE CANADIANS WOULD HAVE SERIOUS PROBLEMS WITH A U.S. PROPOSAL CALLING FOR SIGNIFICANT ACROSS THE BOARD REDUCTIONS, SUCH AS 60 PERCENT.
- 4. GORE INDICATED THAT THE CANADIANS HAVE ALSO EXAMINED AN EXCEPTIONS PROCEDURE BASED ON THE NUMBER OF TIMES THAT THE X EQUALS Y FORMULA IS REPEATED. FOR EXAMPLE, ON THE FIRST APPLICATION OF THE FORMULA, COUNTRIES COULD BE LIMITED TO EXCEPTING A GIVEN PERCENTAGE OF THEIR DUTIABLE TRADE. WHEN X EQUALS Y IS APPLIED MORE THAN ONCE, AN ADDITIONAL PERCENTAGE OF THEIR DUTIABLE TRADE COULD BE EXCEPTED FOR EACH SUCCESSIVE APPLICATION. CULBERT

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